

Where will your assets go?

Hypothetical situation reveals the benefits of completing your beneficiary review

Most people have a good idea who they want to name as beneficiaries, but often, many fail to keep beneficiary designations in step with their intentions. Marital changes and changes to family status may require a change to your current beneficiary designations. If no contingent beneficiary is named and the primary beneficiary predeceases you, then payments would likely be made to your estate, creating unnecessary delays and expenses.



It was a second marriage for both Jim and Mary. Jim had a son from a previous marriage while Mary had two daughters. They knew it was important to plan for the disposition of their assets. In fact, they named each other as beneficiaries of their pension plans and bank accounts, and purchased their home as joint tenants.

Unfortunately, they never got around to creating simple wills or designating contingent beneficiaries before the unthinkable happened: both were killed following a head-on car collision. Jim survived Mary by 10 days. Therefore, the house and all of their qualified assets, savings account and investments were distributed to Jim's son. Mary's daughters were left with nothing.

With a beneficiary review, your insurance professional can help identify potential problems and suggest ways to solve them.

Getting started

A beneficiary review is an easy yet vital process. The first step is to identify your insurance policies and other financial assets and determine how they will be distributed upon your death.

Next, for each asset, you should decide whether or not the current beneficiary designation still meets your goals. Have you named a contingent beneficiary, where appropriate? If the answer is no, then your insurance professional can help.

To begin a beneficiary review, consult the professional who provided this brochure to you. He or she will assist you in completing



a beneficiary review form and in determining whether your current beneficiary designations continue to meet your goals.

A beneficiary omission may cause unnecessary probate costs and serious delays in the distribution of your assets. If your beneficiary designations are out-of-date, you may not be passing property according to your current intentions. With a beneficiary review, we can help you identify potential problems and suggest ways to solve them.

Important note: The purpose of a beneficiary review is to assist policy owners in reviewing their assets and determining how they will be distributed upon their death. It is not intended to be estate planning, financial planning, or to offer legal or tax advice. If legal, tax, or other professional services or advice are needed, the services of a competent professional should be sought as applicable state laws and/or regulations may impact your beneficiary designations.

Beneficiary Review Financial Journal Specially Prepared For Financial Professional Providing Your Beneficiary Review Date

Instructions for completion of this form

The purpose of the beneficiary data form is for policy owners and prospective clients to determine if their current beneficiary designations meet their goals. If current and desired plans do not match, the life insurance professional may assist the client in completing any changes to beneficiary designations, if requested to do so. Complete all areas that apply.

Strict Confidentiality

The data contained in this form shall be held in strict confidence and may not be shared with any other person, or organization, including legal, tax, or accounting professionals, without the prior authorization of the client.

Client Information

Client information:

Full name		
Home address		
Business address		
Dusiness address		
Occupation		
Occupation Approximate annual income		
Approximate difficulties —		
Date of birth		
Have you ever changed your state of residence? If yes, when?		
Are you divorced? ☐ Y or ☐ N Year of divorce	, if applicable	
Full name of spouse		
Children of current marriage:		
1) Full name		
Home address		
	Birthdate	
2) Full name		
	Birthdate	
Home address		
	Birthdate	
	Bittidate	
	Birthdate	
	Dirtilidate	
Children of prior marriage:		
1) Full name		
Home address		
Phone	Birthdate	
2) Full name		
Home address		
Phone	Birthdate	
3) Full name		
Home address		
	Birthdate	
4) Full name		
Home address		
Phone		

Names and ages of grandchildren		
Names of client's parents (if deceased, so indicate)		
Name		
Home address		
Age	Phone No	
Names of spouse's parents (if deceased, so indicate)		
Name		
Home address		
Age	Phone No	
Other relatives and individuals who are part of your disp	osition plan	
Advisors Guardians of minor children		
Address		
Executors of your will(s)		
Address	Phone No	
Your attorney		
Address	Phone No	
Your accountant		
Address	Phone No	
Financial advisor		
Address		
Other		
What would you like to achieve as a result of this benefi	ciarv review?	
,	,	

Your Beneficiary Designations

Please indicate the beneficiaries or disposition of assets in each category below. Ignore any categories that do not apply to you. If no change of beneficiary is desired, leave the "desired" column blank.

Life Insurance

Example	Company	Face Amount	Length of Contract	Year Issued	
L->	Any Company Life	\$100,000	10 yr. term	2001	

Comments and observations _____

Qualified Plans and IRAs

Example	Type of Plan	Employer or Provider	Plan Balance	
L	401(k)	ABC Corporation	\$100,000	

Comments and observations _____

Deposit Accounts

•			
Name of Bank	Type of Account	Balance	Maturity Date (if any)
Bank of Prosperity	CD	\$100,000	12/2012
		, , , , , , , , , , , , , , , , , , ,	,

Comments and observations _____

Other Investments (stocks, mutual funds, real estate, and other investments)

Example	Type of Investment	Value	Current Primary	
\rightarrow	Mutual Fund	\$100,000	Wife	

Comments and observations _____

Current Primary	Desired Primary	Contingent	Change Needed (Y or N)
Wife	Same	None	Υ

Current Primary	Desired Primary	Contingent	Change Needed (Y or N)
Not sure	Wife	None	Y

Current Primary	Desired Primary	Contingent	Change Needed (Y or N)
Wife	Wife	None	Y

Desired Primary	Contingent	Change Needed (Y or N)
Wife	None	Υ

Will and Trusts

Your Will Do you have a will? \square Y or \square N Does your spouse have a will? \square Y or \square N If yes, complete the balance of this section. Otherwise proceed to "Your Trust". Year will was signed by: Client ______ Spouse Year will was last updated: Client ______ Spouse____ State in which will was executed: Client_____ __Spouse____ Assets passed by your will - indicate estimated value: Personal property ______ Real estate _____ Investments _____Collections____ Other assets – list key assets and estimated value: Other will provisions: Names of guardians_____ Trust created _____ Do you own a business interest? \square Y or \square N If yes: Business name and type of business _____ Estimated value owned by you and your spouse _____ Buy and sell arrangement in force? \square Y or \square N Date of buy and sell ______ Last reviewed on _____ Consult your attorney with regard to changes or updating or review of your will and/or other legal documents. **Your Trust** Do you have a trust? \square Y or \square N If yes, complete the balance of this section. Otherwise proceed to "**Joint Tenancy**". What is the purpose of your trust? _____ Year trust was completed ______ Last reviewed on ______ Name of trustee ______Name of trustee List trust beneficiaries Assets payable to or owned by the trust – list key assets and approximate value:

Consult with your attorney with regard to updating or reviewing your trust.

Joint Tenancy

Joint Tenancy

List all property owned jointly with others:

Property Description	Approximate Value	Names of Joint Owners	Change Needed (Y or N)
Residence	\$400,000	Husband and Wife	N
Comments and observations			
Other Information			
This space is for any other information which I	may be relevant to t	he beneficiary review.	

Referrals

Referrals

Assuming that you are completely satisfied with the service I have provided, I appreciate your providing me with five referrals who might be interested in a beneficiary review. Thank you in advance.

Name	Occupation	
		_ Phone
Name	Occupation	
		_ Phone
Name	Occupation	
		Phone
Name	Occupation	
		Phone
Name	Occupation	
		_ Phone
Notes		
	·	

American General

Life Companies

American General Life Insurance Company (American General Life), 2727 A Allen Parkway, Houston, TX 77019. The United States Life Insurance Company in the City of New York (US Life), One World Financial Center, 200 Liberty Street, New York, NY 10281. The underwriting risks, financial and contractual obligations and support functions associated with products issued by American General Life and US Life are the issuing insurer's responsibility. US Life is authorized to conduct insurance business in the state of New York. Policies and riders not available in all states. Guarantees are subject to the claims-paying ability of the issuing insurance company. These materials are not intended to be opinion or advice on situations. The insurers of American General Life Companies are solely the provider of the insurance product. American General Life and US Life and their affiliates, employees, or agents do not give legal or tax advice. Please consult your attorney or tax advisor for complete, up-to-date information concerning federal and state tax laws in this area. American General Life Companies, www.americangeneral.com, is the marketing name for a group of affiliated domestic life insurers, including American General Life and US Life.

© 2012. All rights reserved.

AGLC103200 REV0612